50% Discount via Govt rebate

HAY MATE

BY FARMTELL

- Get more sleep
- Calls you when it's right to bale
- Temp, Humidity, Leaf Wetness, GPS & App...

Hay Mate has been built from the ground up as a solution for the hay industry to work more efficiently and make knowing when to start and stop baling easier.

WWW.HAYMATE.COM.AU

HAY MATE

BY FARMTELL

PRICING

ITEM [NORMAL PRICE]	PAY ONLY (EX GST)
HayMate Base Unit [no sensors] (inc solar, mounts); $2,000	$1,000
Three year app subscription: $475x3	$712
Add-on Sensors [plug & play]	
Temp, Hum & Rain; $1,500	$750
Wind; $1,500	$750
Soil Moisture	
[Multi-level, 80cm]: $1,500	$750
[Quick install, single]; $1,000	$500
Hay Temp Probe (pack of 4); $1,500	$750
Tank Water Level Sensor; $500	$250
Bore Water Level Sensor; $1,000	$500
Water Presence (flood irrigation); $500	$250
Water Flow; $1,500	$750
Snapshot Camera: $500	$250
Examples	
Portable Hay Weather Station	
Unit + Temp/Hum, Rain $3,500	$1,750
+ Wind $1,500	$750
OR	
Water Monitor Pack	
Unit + Tank Water Level + Snap Cam $3k	$1,500
OR	
Security Packages also available & **Enquire for GPS tags or tracking devices**	See seperate PDF

50% discount through Victorian Digital Ag Investment Scheme

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For every $1 commitment from a farmer, the Victorian government will provide $1 of funding, up to $50,000 per farmer ex GST (total spend $100,000).
ie $15,000 of devices will cost $7,500
[Govt pays $7,500]

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Once application is done

- Goes for approval (2-3 weeks)
- Confirm what to proceed with
- Purchase devices
- Reimbursement of 1/2 of cost from Govt

Contact Peter today: 0418 574 697

We can help if you need assistance with application forms.
https://www.ruralfinance.com.au/industry-programs/digital-agriculture-investment-scheme

OR
www.haymate.com.au/VIC

Pay Only = cost after Govt rebate

HAY MATE

BY FARMTELL

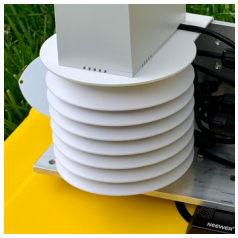
BASE UNIT + TEMP/HUM & RAIN

Pay Only $1,750

PORTABLE & SEMI-PERMANENT WEATHER STATION

BASE UNIT + TEMP/HUM, RAIN + WIND

Pay Only $2,500

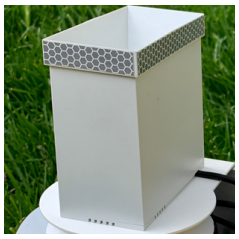


Temp/Humidity

Shielded Temp/Humidity sensor gives high accuracy & long stability of readings under harsh conditions. Humidity is the best leading indicator for hay baling .

Leaf Wetness

With 'rippled' side facing up, this sensor indicates sub-milligram levels of water condensation via capacitance technology & gives a gauge how long hay has had dew sitting on it for



Rain

This compact tipping rain gauge - gives 1mm resolution and 5% accuracy. Keep funnel and inner spoon clean from obstruction. Large rain gauge (1% accuracy) available also.

Wind

Ultrasonic wind sensor has been designed & integrated with the internal compass in the unit, so automatically picks up wind direction. Unit doesn't need to face a specific direction.

4G & GPS Aerial

High gain 4G aerial on left, best in vertical/straight position when in use. Stubby GPS aerial, must have line of sight to sky (not indoors) to get a fix.

Pole Mount

This mount fits a standard star picket, to give a semi-permanent mount when not being used on the case

Tripod

Included with the wind unit it allows a level & higher mount (1.5m+) for more accurate wind readings. Also with the tripod is a hex drill bit & 'screw peg' to allow more stable fix to the ground.

WWW.HAYMATE.COM.AU

HAY MATE

BY FARMTELL

PLUG & PLAY

One base unit allows up to 4 sensors plugged into it

All sensors feed into App

PORTABILITY

EQUALS

VERSATILITY

Pay Only $750

Soil - multi level

80cm Soil Moisture Probe
Highest quality, long lasting sensor on the market. Made in Australia, measures moisture at 10cm intervals - for long term soil moisture monitoring

Pay Only $500

Soil - single level

Triple pronged probe, gives moisture, temp and EC. Near bullet proof form factor for fast installation at a single point/ level.

Pay Only $750

Hay Temp Probe

This is a pack of 4x 50cm stainless steel temperature probes - each on a 3m cord that can plug into a base unit. Monitor bale temps post baling.

Pay Only $250

Tank Water Level

Tank Level sensor is 316SS Stainless coated in titanium The pressure sensor is on a 5m lead (up to 10m on request). 1% accuracy, 1 min install, just pop into tank - let sensor sit on bottom.

Pay Only $500

Bore Water Level

Similar to above Tank Level sensor but skinnier (19mm diameter instead of 28mm to allow it to go down conduit in bore). Can go up to 200m+ depth.

Pay Only $250

Water Presence

Machined anodised aluminium body, made to submersed in flood/bay irrigation monitoring - will trigger instant alert/call to your phone

Pay Only $250

Snap Shot Camera

Fully water proof, low res camera made for taking a snapshot at desired interval (select via phone) - used for water trough monitoring eg daily water trough shot, aggregated with other shots and sent thru via email all together.

See other PDF for Security solutions

HAY MATE

BY FARMTELL

PLUG & PLAY

One base unit allows up to 4 sensors plugged into it

All sensors feed into App

ITEM [NORMAL PRICE]	PAY ONLY (EX GST)
Extra Add-on Sensors [plug & play]	
Road Sensor; $720	$360
Electric Fence sensor; $600	$300
Gate Sensor; $300	$150
Unshielded Humidity Sensor; $300	$150
Large Rain Gauge; $600	$300
Stock Trough Sensor; $1,000	$500
Solar/Cocky Guard; included with Base Unit	$0/included

Pay Only $360

Road Sensor Kit

Bury the probe (parallel to the driveway) and wire underground to the transmitter box. Base receiver must be powered and within 1km. Wire runs from Receiver to our Base Unit, will trigger call/alert via alarm set on App

Pay Only $300

Electric Fence Sensor

When an electric fence voltage is connected to the input terminals, this monitor will deliver a reading of the peak fence voltage to base unit. Alarms can be set when it drops below a certain threshold.

Pay Only $150

Gate Sensor

This is an alloy wired magnetic reed switch, that can be fitted to gates, or objects that open/close (doors, traps etc). Wired back and plugged into base unit it will send you an alarm when opened.

Pay Only $150

Unshielded Humidity Sensor

Provides a secondary temp/ humidity result (ie can be placed in the hay windrow). It has no solar shield, so is not designed for all year round use outdoors.

Pay Only $300

Large Rain Gauge

Similar to the small rain gauge included in the 'Temp/Hum /Rain' sensor, but upgraded to bigger size (200cm2 orifice), and 1% accuracy. Held by a mount on two bolts, easily removed so base unit can be used in portable HayMate application.

Pay Only $500

Stock Trough Sensor

Similar to the above Tank Level and Bore Sensors, The stock trough sensor is portable (move from trough to trough) and plugs into Base Unit on special mount. Comes with extra guards, mounts and shielded cable.

Cocky Guard & Solar panel

This is a standard inclusion on the Base Unit. It protects the plugs from bird damage, and the solar panel top-ups the internal battery so it doesn't require charging.

See other PDF for Security solutions

WWW.HAYMATE.COM.AU

HAY MATE

BALE ON TIME. EVERY TIME.

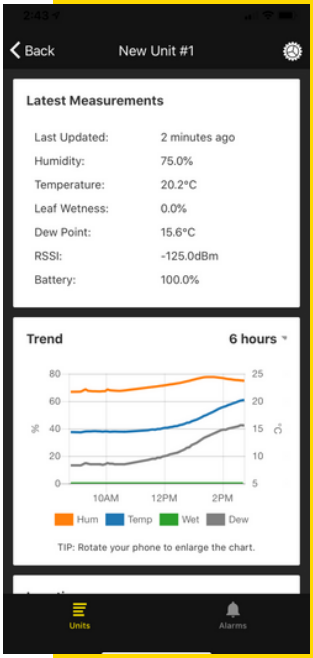
KNOW YOUR FIELD CONDITIONS IN REALTIME

1. Place in field
Place the unit anywhere in field where you are working. GPS, 4G network coverage and 60+ day battery life - have you covered.

2. Set Alarm
Hay Mate makes it dead simple to set alerts for; Humidity, Dew Point, Temperature, Leaf Wetness, Fire Danger Index or Wind parameters.

3. Alert via call and SMS
Hay Mate can call, SMS, and/or email you, and any other user, when the live condition has been reached. Easily add multiple recipients to each alarm.

4. Get to work on time
You can get to work when the field conditions are optimal, and not waste time or sleep checking wind rows or inaccurate weather reports.

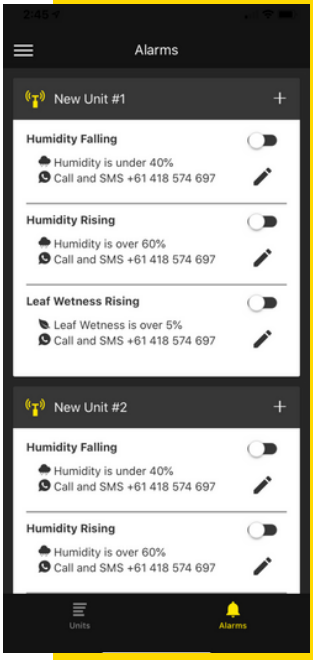


HARDWARE

- 4GX & GPS module
- Mobile design and mount
- Waterproof unit
- Rugged and waterproof case
- 60 day + battery life
- All units now include solar (so never have to charge it)
- Highest grade temp/humidity sensor on the market
- Micro Leaf Wetness readings
- Rain gauge and option for wind
- Sturdy case and star post mount
- Wind includes portable tripod

APP&ALERTS

- App to see live humidity and weather
- See trends and set alarms
- Easily add multiple recipients
- Get called when live weather hits threshold
- GPS shows where unit is in field
- Easily turn alarms on/off
- Put a time restriction on alerts to only function during baling hours
- Delta T and Fire Danger Index
- Bale session logging (time, conditions, bales produced)



WHAT IT ALLOWS

Get baling on time

Know paddock conditions in real-time

Less time and money spent waiting around

Get calls and alerts and get more sleep

SEE DEMO VIDEOS OF THE APP AT:

WWW.HAYMATE.COM.AU/DEMO

CAM MATE

BY FARMTELL

PRICING

CAMERA PACKS [NORMAL PRICE]	PAY ONLY (EX GST)
3 x 4G Cams + Solar + Mount Pack Hardware: $1,800 ex GST	$900
3x 3 year App/Subscription for 3 Cameras: $3,132	$1,566
ie App - $15 ex GST per cam per month during 3 year period, & $29pm thereafter	
High Zoom Cam: $3,500	$1,750
6x WiFi Cam + Solar + Mounts Hardware: $1,800 ex GST	$900
Weatherproof Outdoor Hotspot Gives 100m range, must be powered Hardware: $1,800 Enquire if need Solar Powered 4G hotspot	$900
3 year App/Subscription for hotspot to run 6 cameras: $2,160	$1,060
ie App - $30 per month during 3 year period ($30/6 = $5 per cam), & $58 per month thereafter	

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CAM MATE

KNOW WHAT'S HAPPENING

PACK OF 3X 4G CAMERAS

Pay Only $900

3 X 4G Cameras
Each with:

- 1 X Rechargeable High Capacity Battery
- 1 X Silicon Weatherproof* Cover
- 1 X Solar Panel (with stand and 4m cable to connect to the camera)
- 1 X Telstra SIM Card
- 1 X 16GB SD card
- 2 X Screw Mounting Kit
- 1 X Tamper Resistant Screw Mount

PACK OF 6X WIFI CAMERAS & 4G HOTSPOT

Pay Only $1,800

6X WiFi Cameras
Each with:

- 1 X Rechargeable High Capacity Battery
- 1 X Silicon Weatherproof* Cover
- 1 X Solar Panel (with stand and 4m cable to connect to the camera)
- 1 X 16GB SD card
- 2 X Screw Mounting Kit
- 1 X Tamper Resistant Screw Mount

CAM MATE

KNOW WHAT'S HAPPENING

HIGH ZOOM/RES CAMERA

Pay Only $1,750

x30 Zoom Camera
Auto tracking
Night vision to 150m
Fully Waterproof

- Camera
- Mounts (for a pole or fixed wall)
- Power junction
- Memory card (7 day storage)
- Outdoor 4G+WiFi hub - setup/install (doesn't include pole)
- Solar option; pay extra $600
- Can piggy back extra wifi cams off hub

GPS TRACKERS

Pay Only $180

7 year Battery on Asset Recovery Mode
ie Once daily update whilst stationary, hourly (or faster when in moving)
Alerts via App when moved

ROAD SENSOR

Pay Only $360

Bury the probe (parallel to the driveway) and wire underground to the transmitter box. Base receiver must be powered and within 1km. Wire runs from Receiver to our Base Unit, will trigger call/alert via alarm set on App

CAMERA MOUNT

Pay Only $50

Aluminium Angle on bright orange post cap
Designed to allow Cam + Solar panel to be easily installed on pole and easily shifted if need be

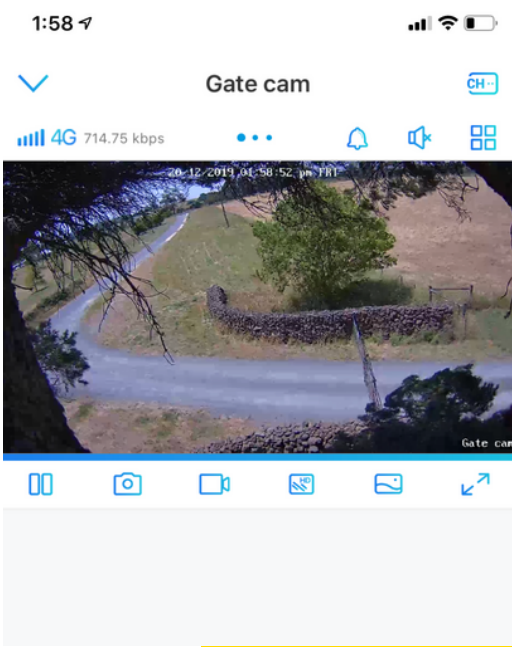
CAM MATE

KNOW WHAT'S HAPPENING

WHEN IT'S HAPPENING

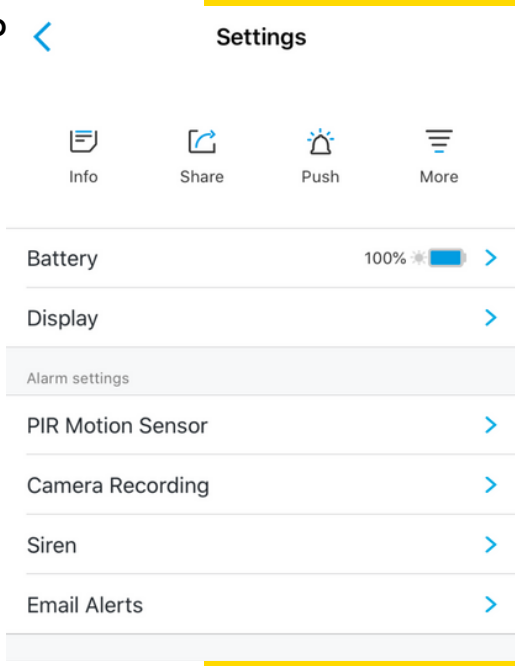
The 4G Cam has been designed from the ground up as a fully power independent remote monitoring solution. Setup with a Telstra SIM on the 4G/4GX network and SD card to record on the camera an events. The app is the brains of the device to give you full control of alerts, sensitivity, checking in to livestream in Low or High Definition (HD). You can also snap photos, set off a siren and view/play back past recordings.

The 4G Cam allows you to protect your property, watch animals and valuable equipment without the need for installing long cabling or having power.



SPECS

- Full HD 1080P
- 4G Cellular (included)
- Portable and Mobile
- Solar Panel
- Motion detection
- 100% Wire-Free
- Two-way Talk and Siren Alert
- Large Capacity Rechargeable Battery
- Up to 90 Days Standby Time^
- Weatherproof*
- Remote Viewing#
- Starlight Night Vision
- 110˚ Wide Viewing Angle
- Intelligent alerts
- 100% Wire-Free
- SD Card and Cloud Backup
- Low Battery Notifications
- Rapid Wake-Up
- Ultimate Flexibility
- Support
- DIY Simple Installation
- 2 Year Limited warranty



WHAT IT ALLOWS

Monitor stock troughs and sheds

App allows Easy to set alarm periods

Movements recorded on internal card to view later

Get alerts when a motion whilst cam is armed